

eGroup – Technical Consultant

eGroup, Inc., a technology solutions provider headquartered in South Carolina, with presence throughout the Carolinas, is looking for seasoned and experienced Technical Consultants to join our team and help eGroup extend our delivery of solutions throughout the Southeast.

An excellent opportunity for the motivated technical sales professional, you'll be backed by eGroup's continual investment in market proven technologies and support resources. These "best of breed" technology offerings will position you for success in delivering sophisticated solutions to a growing set of customers with increasingly complex needs. This position primarily focuses on consultation, design and deployment of VMware, EMC, Cisco, Microsoft and Citrix technologies.

You should be proficient in communication both verbal and written, competent and capable in making executive level presentations, and be extremely passionate about technology. You should be a self-motivated and driven individual capable of learning quickly and adapting to the latest industry trends and best practices. As a representative of eGroup, you must demonstrate a positive attitude and willingness to go above and beyond to ensure complete customer satisfaction.

You will work directly with our outside and inside sales teams to meet with current and prospective customers, understand their needs, and propose technology solutions to help them overcome their challenges based on intimate knowledge of eGroup services, products and technologies. Periodically you will work in a billable engineering capacity to help deploy and support the systems you are selling.

eGroup looks favorably on candidates willing and capable of learning at a fast pace, who are extremely motivated "go-getters". These characteristics combined with a strong passion for technology and a "get it done" attitude may be used in lieu of extensive experience with each technology described.

Skill and experience with the following technologies desired:

- VMware vSphere, SRM, View, and ThinApp virtualization technologies
- EMC Storage Arrays, Recoverpoint and EMC Replication Technologies, BRS Technologies NetWorker, DataDomain and Avamar
- Cisco Switches/Routers/Firewalls, Storage Networking switches (MDS, Nexus), Cisco UCS B-Series Server Technology
- Microsoft Server technologies including Active Directory, Exchange, and SQL
- Citrix XenApp/XenDesktop/XenServer

Highly desirable certifications considered a "plus":

- VMware VSP/VTSP, VCP, VCAP-DCA/DCD, VCDX
- Cisco Certifications from CSE/CCDA to CCIE, Data Center to Storage Networking
- EMC Proven Professional Associate, EMC/IE, EMC/TA
- Citrix CCA, CCEA, CCIA

eGroup provides an excellent compensation plan with full health benefits, paid time-off, expense reimbursement, training and certification, and retirement plan. Frequent day travel in the Carolinas with some overnight travel necessary.

To apply or for more information: hr@eGroup-us.com