

Contact:

Mike Carter
eGroup
843.737.9004
mike.carter@egroup-us.com

eGroup Named CRN® Triple Crown Award Winner
Second Annual Award Recognizes Standout Solution Providers

Mt. Pleasant, SC, February 25, 2016 – eGroup, the Southeast’s leading provider of cloud, software, security and managed services, announced that it has been honored by [The Channel Company](#) with the esteemed 2015 CRN® [Triple Crown Award](#). Fewer than 60 North American solution providers had the necessary revenue, growth and technical expertise to be recognized on three of CRN’s pre-eminent solution provider lists, earning them the Triple Crown Award this year.

CRN assembles lists and rankings each year to recognize solution providers who are setting the bar in the IT industry, including the Solution Provider 500, which lists the largest solution providers in North America by revenue; the Fast Growth 150, which ranks the fastest-growing solution providers; and the Tech Elite 250, which recognizes solution providers that have received the highest level certifications from leading vendors.

It is a considerable achievement for a solution provider to make any one of these lists. To make it onto all three, however—as this year’s Triple Crown Award winners have done—a company must simultaneously have enough revenue to be ranked on the Solution Provider 500 list, record double- or triple-digit growth for recognition on the Fast Growth 150, and invest heavily in top certifications to attain Tech Elite 250 status.

eGroup’s Founder and CEO Mike Carter said, “To be included in this short list of impressive client-focused organizations is further reinforcement that our goal to be the best, not the biggest, is what really matters. And to receive this award for the second year in a row is even more inspiring for our team at eGroup, as it provides further validation that we’re focused on the right attributes for our clients in our differentiated approach. It’s not enough to focus on growth – but on technical depth, and most importantly, overall value. Our speed-to-value and speed-to-service offerings that achieve and deliver customer outcomes is eGroup’s long view approach.”

"I am continually amazed by the commitment to excellence demonstrated by the solution providers that drive the IT channel," said Robert Faletra, CEO, The Channel Company. "The companies that have earned this year’s CRN Triple Crown award are truly among the industry’s elite, showing the depth and breadth of sales, technical and marketing expertise to earn recognition on our premier lists. We congratulate each of these leading solution providers and look forward to watching them thrive in the future."

Showcased in the December issue of CRN, the Triple Crown list can be previewed at crn.com/triplecrown.

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crn.com/triplecrown

About eGroup

Founded in 1999 by Mike Carter, eGroup provides innovative cloud, security, software and managed services to businesses across the Southeast. Recognized by INC 5000 as one of the fastest growing private companies for four consecutive years, eGroup’s solutions drive customer revenue while minimizing IT costs. With their four-phased project methodology—which encompasses consultation,

design, deployment and support—eGroup prides themselves on their customer-driven approach to IT. With access to the best minds in the industry and a can-do attitude, eGroup adopts best-of-breed products, services, and technologies to support their clients' success.

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About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end-users.

Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace.

www.thechannelco.com

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The Channel Company Contact:

Melanie Turpin

The Channel Company

508.416.1189

mturpin@thechannelco.com